

**REQUEST FOR PROPOSAL  
OPC-T-2024-3**

**Provide Utility Analytical Services Pertaining to Engineering and  
Economic Data**

**Sponsored by the  
Office of the People's Counsel for the District of Columbia**

RFP Issue Date: September 27, 2023

Proposal Due Date: October 30, 2023

**RFP No. OPC-T-2024-3**

**SECTION 1 - SCOPE OF WORK**

**I. Introduction**

The mission of the Office of the People’s Counsel (“OPC” or “Office”) is to advocate for the provisions of safe and reliable quality utility service and equitable treatment at rates that are just, reasonable, and nondiscriminatory; assist individual consumers in disputes with utility providers; provide technical assistance, education and outreach to consumers and ratepayers, community groups, association and the Consumer Utility Board; and provide legislative analysis and information to the Council of the District of Columbia on matters relating to utilities. The office’s mission further includes consideration of the District’s economy and promotion of the environmental sustainability of the District.

**II. Background**

The Office of the People’s Counsel is seeking a contractor to provide technical and analytical services on utility-based data, reports, pilots, and studies. The analysis pertains to general utility reports in the area(s) of economics, general engineering & regulatory finance. The incumbent must have and maintain a high-level understanding of energy markets, energy distribution & generation systems, and the ability to organize, analyze, and interpret complex time series and spatial data. These services will be required on an ongoing basis until September 30, 2024.

**Scope of Work:**

The technical firm or an individual (Consultant) will provide technical analysis based on engineering and economic data provided by OPC, the utilities, and other national organizations.

The Consultant should be tasked with the following responsibilities:

1. Monitors databases, gathers reports & studies filed by regulated utilities in the District with the PSC
2. Identifies, analyzes, and categorizes raw data from WGL, Pepco, & DC Water
3. Executes data proofs, verifications, and tests for irregularities in monthly, quarterly, and annual compliance reports.
4. Research & prepare documentation on utility processes, procedures & best practices for Gas, Electric & Water Utilities
5. Assists with statistical/mathematical & graphical analyses on data from reports, databases & studies filed by the Utilities.
6. Prepare a digital (electronic) library on historical data for critical issues affecting electricity, natural gas, telecommunication, and water consumers.

(This may include gathering, verifying, and analyzing historical data related to such matters as disconnection, arrearage, supply, and prices or tariff rates, bill stabilization adjustment (BSA), purchase gas cost (PGC), service outages, natural gas leaks, renewable portfolio standard (RPS), and so on.)

## **SECTION 2 – INDEPENDENT CAPACITY; NON-ASSIGNABILITY**

The successful offeror and any agents and employees thereof shall, in the performance of work under the proposal and this RFP, act in an independent capacity and not as officers or employees of the District of Columbia government. The successful offeror shall not assign nor transfer any interest under the contract resulting from this RFP without the prior written consent of OPC.

## **SECTION 3 – INDEMNIFICATION**

The successful offeror agrees to indemnify, defend, and hold harmless the Office of the People’s Counsel and the District of Columbia government, its officers, employees and agents from any and all claims and/or losses accruing or resulting to persons, firms, or corporations who may be injured or damaged by the successful offeror in the performance of its duties and responsibilities under the proposal accepted by OPC and also from and against any liability, including costs and expenses, for violation of proprietary rights, copyrights, or rights of privacy or confidentiality arising out of the publication, translation, reproduction, delivery, performance, use or disposition of any data furnished pursuant to this engagement or based on any libelous or otherwise unlawful matter contained in such data.

## **SECTION 4 – ACCESS TO RECORDS**

The successful offeror agrees that OPC, through its authorized agents and employees, shall have the right to examine and audit such books, records, and other documents in the possession or control of the successful offeror as necessary to verify the fees, charges and expenses billed to the Office under this engagement.

## **SECTION 5 – CONFIDENTIALITY OF PROPOSALS, WORK PAPERS AND MATERIALS**

The proposal submitted in response to this RFP shall be considered a public document and will be available for public inspection upon receipt by OPC. The successful offeror agrees that the Office shall own and have unlimited right to all interim and final written reports, documents and prepared analysis, and that the successful offeror shall not assert any rights or establish any claim under existing copyright, patent, or data law as to such material or processes. The successful offeror further agrees that upon request it will submit to the Office original or legible copies of all work papers created by the successful offeror in support of its documents, prepared analysis, or reports during the course of this engagement.

## **SECTION 6 – TERMS AND CONDITIONS**

This RFP does not bind or otherwise commit OPC to enter into a contract or to pay any cost incurred in the preparation of a proposal in response to this request. OPC reserves the right to accept or reject any or all proposals received, to negotiate with all qualified sources, or to cancel or modify this RFP

in whole or in part. OPC reserves the right to request additional written data, information, oral discussion, or presentations in support of any written proposal or portion thereof, which is deemed necessary to clarify any aspect of a proposal.

#### **SECTION 7 – TERMINATION OF AGREEMENT**

It is understood and agreed that if, through any cause or for any reason, the successful offeror fails to fulfill in a timely and professional manner the obligations under the successful proposal, or violates any of the terms of this RFP or contract entered into pursuant to this RFP, the Office shall have the right to terminate the contract by giving written notice of termination. In the event of such termination, all finished or unfinished documents, data, studies, testimony, exhibits, or other material prepared or being prepared pursuant to this engagement shall, at the option of the Office, become OPC's property and the successful offeror shall be entitled to receive just and equitable compensation for any reasonably satisfactory work performed.

#### **SECTION 8 – TIMING/DEADLINE FOR SUBMISSION OF PROPOSALS**

The times stated in this document refer to Eastern Standard Time (EST). The proposal closing date is **no later than 4:00 p.m. EST by October 30, 2023. Please submit an electronic (email attachment) copy to:**

Naunihal Singh Gumer  
Director, Regulatory Finance  
Office of the People's Counsel for the District of Columbia  
655 15th Street, N.W. Suite 200  
Washington, D.C. 20005  
ngumer@opc-dc.gov

#### **SECTION 9– ELIGIBLE OFFERORS**

To be eligible, the offeror must demonstrate technical capabilities, competence, and resources to perform the duties as delineated in the Scope of Work in Section 1 of this RFP.

#### **SECTION 10 – PROPOSAL REQUIREMENTS**

Proposals submitted in response to this request must meet the following conditions to be considered for selection. Faxed proposals will not be accepted under any circumstances.

**PROPOSALS MUST BE WRITTEN ENTIRELY ON 8½" x 11" PAPER. PROPOSALS MUST INCLUDE ALL NECESSARY APPENDICES AND ATTACHMENTS.**

Proposals must be accompanied with a cover page that clearly states the name of the offeror and the name and address of the firm or individual, as well as the telephone number, fax number, and e-mail address of the person who may be contacted directly regarding the proposal. Proposals must be signed by a principal, officer or partner authorized to bind the offeror contractually. A proposal must be submitted in the format outlined herein. Pages of the proposal must be numbered.

#### **SECTION 11 – LIST OF ATTACHMENTS**

## ATTACHMENT A

### SECTION A: PROPOSAL REQUIREMENTS

#### **A.1. List of Required Documentation**

Offerors will be required to submit the following information with their proposals:

- a. An executive summary that provides an overview
- b. A statement of the offeror's experience
- c. A list of area (s) of expertise
- d. A list of years of experience
- e. A detailed cost and price proposal

#### **A.2 Work Plan(s)**

Offerors must briefly describe clearly and specifically their proposals for carrying out the responsibilities associated with the Scope of Work in Section 1 of this RFP. Additionally, offerors should be prepared to describe in detail their proposals clearly and completely as soon as possible after the contract award, including a timeline for all deliverables. The timeline must identify the key milestones, tasks, activities and events outlined in the Scope of Work.

#### **A.3 Prior Experience and Qualifications**

Offerors must describe their prior experience and qualifications with respect to their knowledge and experience for the tasks outlined in the Scope of Work in Section I of this RFP.

#### **A.4 Personnel**

Offerors must identify the persons who will perform tasks outlined in the Scope of Work set forth in this RFP and provide a detailed resume for each individual that describes the qualifications applicable to the performance of the tasks for which the individual will be responsible. Please include an organizational chart showing the reporting relationships of team personnel. OPC must be notified of any personnel changes if individuals assigned to work on this project(s) are relieved of their responsibilities or reassigned. Offerors must designate one individual as the project manager and this individual shall be responsible for project management, reporting, coordination, and accountability for the entire project.

#### **A.5 Budget**

Offerors must justify all costs in terms of activities and objects of expenditure to ensure the costs are reasonable and necessary to the project as outlined in the Scope of Work in this RFP. Financial resources must be adequately and appropriately allocated among cost categories in a cost-effective and prudent business manner to accomplish the RFP objectives and activities. Services to be purchased from other agencies; subcontractors; consultants; and others must be specified.

**Proposals must provide the total charges to be provided for the services rendered in the following format listing the hourly rate for every person.**

<b>NAME</b>	<b>BILLING RATE</b>	<b>HOURS</b>	<b>EXPENSES</b>	<b>TOTAL</b>
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**Partner/Principal**

**Project Manager (if any)**

**All others (by name)**

**All other fees or expenses**

Each proposal must contain the following statement:

**The Office of the People’s Counsel shall pay (offeror) as full compensation for all authorized work performed and accepted including all costs, fees and expenses, an amount not to exceed \$ \_\_\_\_\_.**

The Office reserves the right to disallow expenses charged for this engagement if OPC determines such expenses are unreasonable. The successful offeror must make every effort to minimize the cost of hotels, meals and transportation.

**A.6 Statement Regarding Potential Conflicts of Interest**

Each offeror must identify any relationships between itself or its employees and the companies under the jurisdiction of the Public Service Commission of the District of Columbia, or any parent, subsidiary, or affiliate of such companies. The extent, nature, and time aspects must be identified. If there are or have been no such relationships, a statement to that effect shall be included in the proposal. Failure to provide the statement on potential conflicts of interest will automatically disqualify the offeror.